

AI and Automation in Law



TALI

A NextGen Timekeeping Platform

www.telitali.com



@Tell_Tali



@HeyTellTali



@Tell_Tali



@Tali

About Me



Matthew Volm
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- CEO of Tali (www.telltali.com), a next-gen timekeeping platform powered by voice technology like Amazon Alexa
- Wisconsin native (go Pack go!) 🏠 and Berkeley MBA now living in Portland, Oregon
- Married to a lawyer, father of one (soon to be two 😁)

The ATM and Bank Tellers



Trucking and Truck Drivers



Lawyers will evolve, not be replaced

80%

- % of legal needs that go unmet due to a lack of resources



- Technology reduces the cost associated with representing a client



- So law firms can grow by representing more clients

The Problem Today

You may spend 8 hours a day at the office...

...but you only bill 2.3hrs per day.

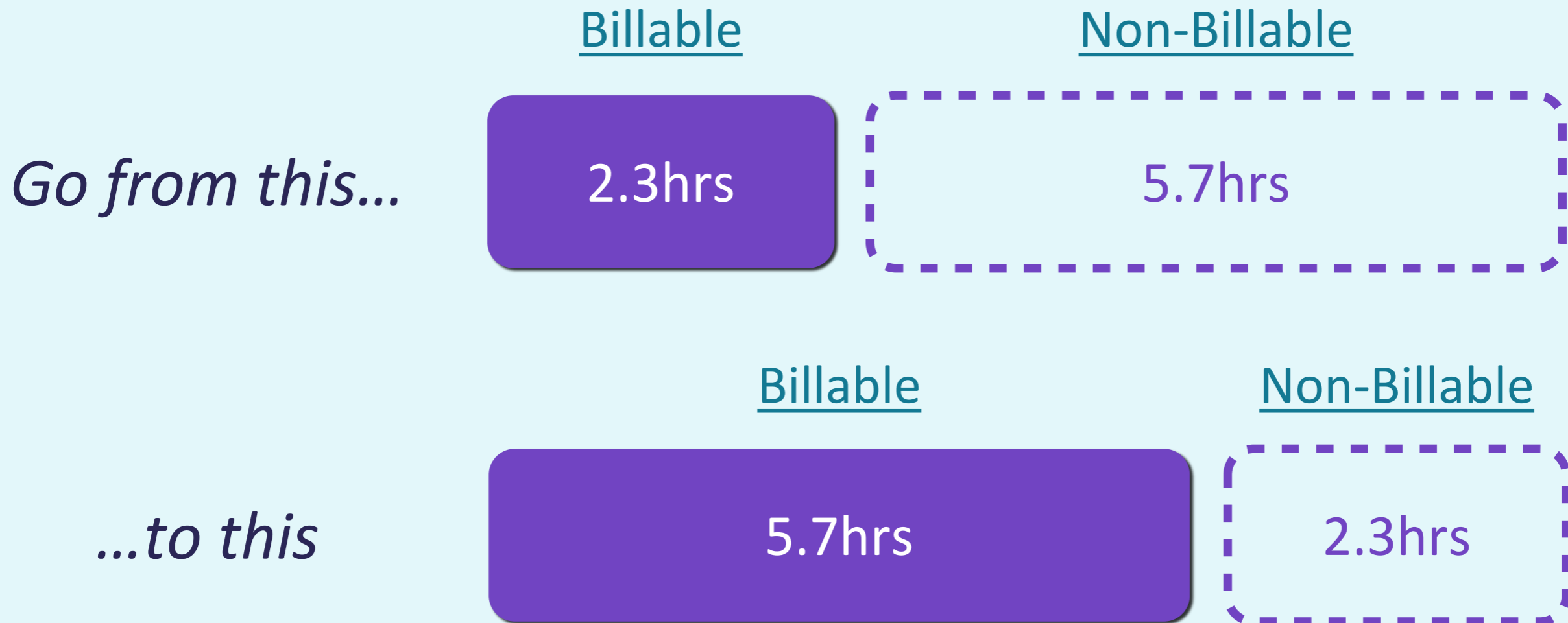
Utilization rate

**The amount of billable
time worked.**

Billable hours worked / Available workday hours = **29%**

So What Do You Do?

Eliminate administrative tasks to free up capacity



But How?

Areas ripe for automation include

Meetings



Email



Practice
Mgmt

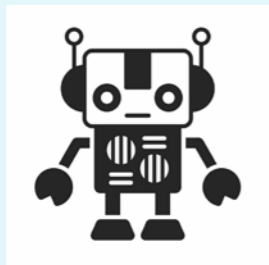


Make it Easy to Schedule Meetings



x.ai — AI scheduled meetings

- Eliminate e-mail ping pong and instead get your own AI personal assistant to schedule meetings for you



Lawdroid — Automated Consultations

- Automate your consultation scheduling and convert website visitors into booked consultations

Automate Your Inbox



rebump.cc — automated e-mail follow up

- Automate your e-mail follow-up by sending customized messages



Alias based filtering in Gmail

- Setup multiple e-mail aliases (e.g. sales@telitali.com, support@telitali.com, etc.) and filter to specific folders



Keyboard shortcuts for Gmail

- Compose (*c*), reply (*r*), forward (*f*), mark as unread (*shift + u*) and send e-mail (*command + enter*)

Eliminate Redundant Tasks



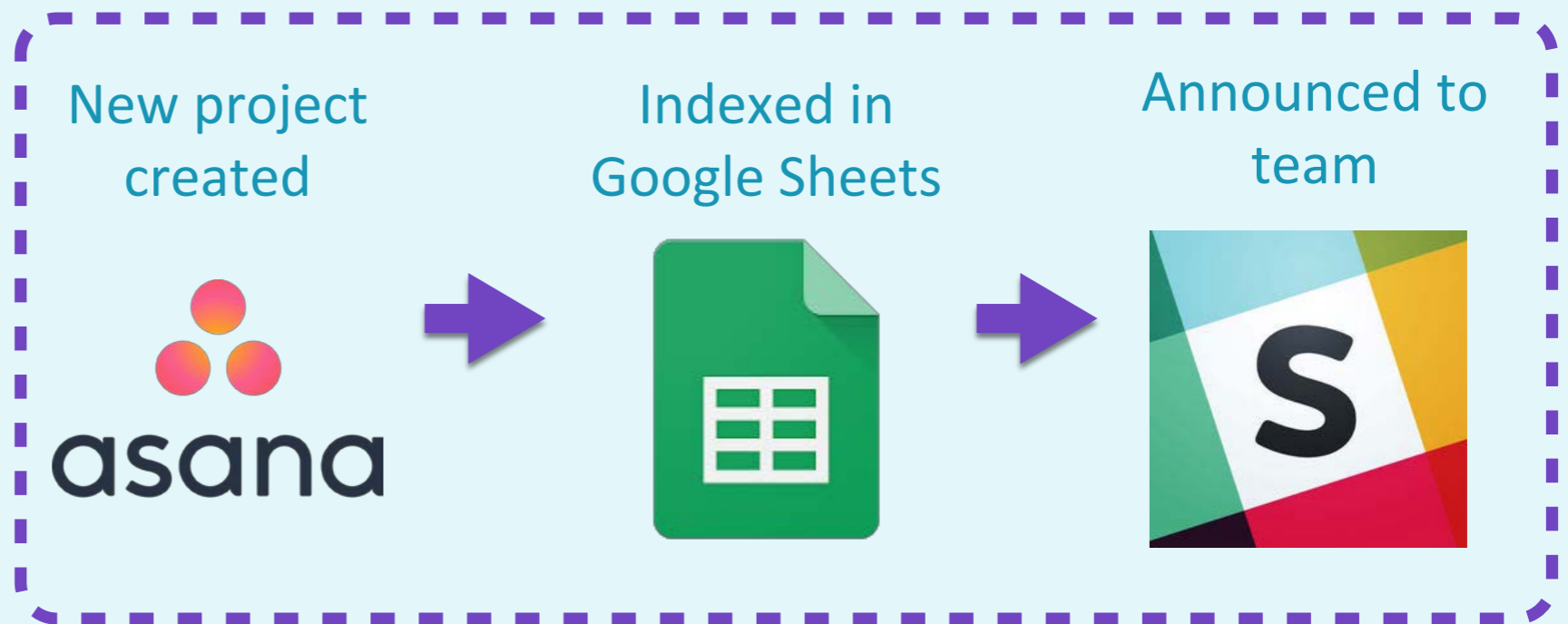
Connect your apps

Automate your workflows and move information between web apps automatically

You do this...



...and this happens



Make Time Tracking Easier



TALI

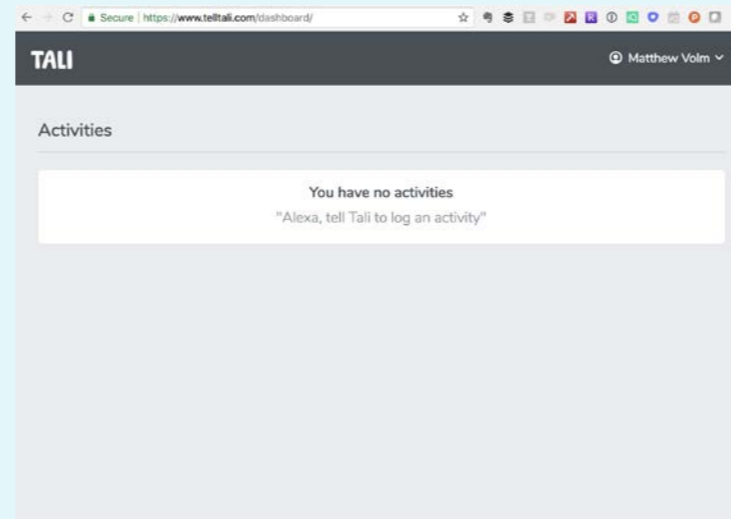
Hands free time tracking

Use Amazon Alexa and Google Assistant to track your time and sync to your billing system

Say It

See It

Send It



Voice Assistants

Use Alexa for your personal life...

Shop with the
Echo Show



Make phone calls



Turn on
appliances



Voice Assistants

...and for your professional life too

Manage your to-do list



Set Reminders



With more to come



amazon alexa
for business

The Future

<https://youtu.be/bd1mEm2Fy08?t=2>



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